

# Campaign Creation

*Applicable only after you have registered a Google Ads Account*

## Learning Objectives

1. Campaign Objective

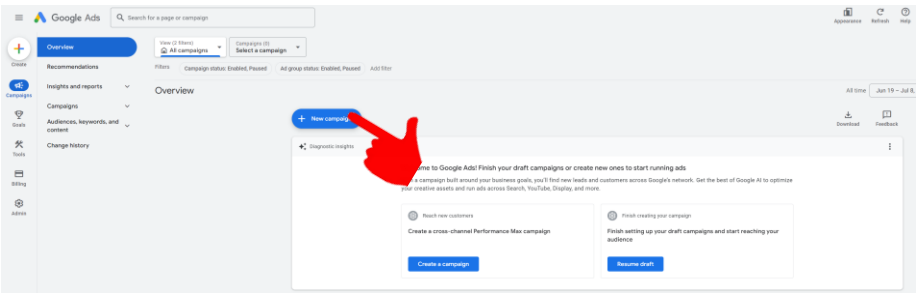
2. Campaign Type

3. Targeting & Audience

4. Budget & Bidding

## For an “Awareness” Campaign

# Google Ads Manager – Campaign Creation



For this exercise we will choose to boost **awareness** of our new brand via **display ads**

### What's your campaign objective?

Choose your objective

Select an objective to tailor your experience to the goals and settings that will work best for your campaign

**Sales**

Drive sales online, in app, by phone, or in store

**Leads**

Get leads and other conversions by encouraging customers to take action

**Website traffic**

Get the right people to visit your website

**App promotion**

Get more installs, engagement and pre-registration for your app

**Awareness and consideration**

Reach a broad audience and build interest in your products or brand

**Local store visits and promotions**

Drive visits to local stores, including restaurants and dealerships.

**Create a campaign without a goal's guidance**

Choose a campaign type first, without a recommendation based on your objective.

### Select a campaign type

**Demand Gen**

Drive demand and conversions on YouTube, Discover and Gmail with image and video ads

**Display**

Reach customers across 3 million sites and apps with engaging creative

**Video**

Reach viewers on YouTube and get conversions

This is the web page people will go to after clicking your ad

<https://sites.google.com/view/helpzaircon/home/>

### Campaign name

Real Style Fashion's Display Ad

Cancel Continue

# Google Ads Manager – Budgeting

Campaign settings

Locations

Select locations to target

☐ All countries and territories

☒ Singapore

☐ Enter another location

Location options

Languages

Select the languages your customers speak

Start typing or select a language

English

Chinese (simplified)

Add All

More settings

Next

## Average Daily Budget

This is the average amount you're willing to spend each day on your campaign. Google Ads will try to evenly distribute your spending throughout the day.

## CPM (Cost per Mille)

This is the cost you pay for every 1,000 impressions (times your ad is shown) on the Google Display Network. It's a common bidding strategy for display ads where the goal is primarily brand awareness and reach.

Budget and bidding

Budget

Set your average daily budget for this campaign

SGD 20.00

The most you'll pay per month is your daily budget times 30.4 (the average number of days in a month). Some days you might spend more or less than your daily budget. [Learn more](#)

Bidding

What do you want to focus on?

Viewable Impressions

Recommended for your campaign goal

Enter your viewable CPM bid for this ad group

SGD 150.00

✓ This campaign will use the **Viewable CPM** bid strategy to help you get the most impressions for your bid

[Or, select a bid strategy directly \(not recommended\)](#)

Next

## Impressions vs. Clicks

With a CPM bidding strategy, you're primarily paying for impressions, not clicks. This strategy's focus is on getting your ad seen by as many people as possible within your target audience.

# Google Ads Manager – Targeting & Audience

## Targeting

Optimized targeting is set up for you

Optimized targeting helps you get more viewable impressions by using information such as your landing page and assets. You can opt out or speed up optimization by adding targeting first. [Learn more](#)

⚙️ Add targeting

Audience Segments

Suggest who should see your ads ⓘ

Demographics

Suggest people based on age, gender, parental status, or household income ⓘ

Keywords

Suggest terms related to your products or services to target relevant websites ⓘ

Topics

Suggest webpages, apps, and videos about a certain topic ⓘ

Placements

Suggest websites, videos, or apps where you'd like to show your ads ⓘ

Next

## Targeting

People

Audience Segments

Suggest who should see your ads. You can create new segments in [Audience Manager](#) ⓘ

Edit targeted segments

Done

Search

Browse

None selected

Clear all

Who they are

(Detailed demographics)

>

Select one or more segments to target.

What their interests and habits are

(Affinity)

>

What they are actively researching or planning

(In-market and life events)

>

How they have interacted with your business

(Your data segments)

>

Your combined audience segments

(Combined segments)

>

Optimized targeting

On

▼

⚙️ Add targeting

Next

7 selected

Clear all

Detailed demographics

Marital Status

Single

⊗

Affinity

Shoppers > Shoppers by Store Type

Department Store Shoppers

⊗

Shoppers

Shopping Enthusiasts

⊗

Lifestyles & Hobbies

⊗

Beauty & Wellness

⊗

In-market

Apparel & Accessories

⊗

Custom combination

AdWords optimized list

⊗

Targeting

People

Audience Segments

Suggest who should see your ads. You can create new segments in [Audience Manager](#) ⓘ

Edit targeted segments

Done

Search

Browse

3 selected

Clear all

Who they are

(Detailed demographics)

>

What their interests and habits are

(Affinity)

>

What they are actively researching or planning

(In-market and life events)

>

How they have interacted with your business

(Your data segments)

>

Your combined audience segments

(Combined segments)

>

Optimized targeting

On

▼

⚙️ Add targeting

Next

## Targeting

People

Audience Segments

Suggest who should see your ads. You can create new segments in [Audience Manager](#) ⓘ

Edit targeted segments

Done

Search

Browse

3 selected

Clear all

Who they are

(Detailed demographics)

>

Parental Status

▼

Marital Status

Single

⊗

In a Relationship

⊗

Education

Current College Students

⊗

Optimized targeting

On

▼

⚙️ Add targeting

Next

# Google Ads Manager – Ad Creation

Ads

Ad creation

In Progress  
Responsive display ad  
[Change](#)

For a stronger ad set up, include at least 5 high quality images (2 landscape, 2 square), 5 headlines, and 5 descriptions.

Ad strength

Good

Images

Headlines

Videos

Descriptions

Final URL

https://sites.google.com/view/helpzaircon/home/

Required

Business name

Real Style Fashion

Required

18 / 25

Images

Add up to 15 images [Learn more](#)

Edit

At least 1 landscape image is required  
At least 1 square image is required

Logos

Add up to 5 logos

Edit

Videos

Optional (portrait and landscape around 30 seconds work best)

+ Videos

Headlines

Add up to 5 headlines

Suggested headlines

[More ideas](#)

Preview

Websites and apps

YouTube and Gmail

Example of your ad

See  
Preview  
Here

Real Style

Required

10 / 30

Elevate Your Look

17 / 30

Headline

0 / 30

+ Headline

Long headline

Unleash Your Inner Fashionista

Required

30 / 90

Descriptions

Add up to 5 descriptions

Suggested descriptions

We don't have any suggestions right now.

[More ideas](#)

Discover our latest summer collection

Required

37 / 90

Vibrant colors, breezy fabrics, and unique designs

50 / 90

Description

0 / 90

+ Description

Additional format options

Ad URL options

More options

Your ads might not always include all your text and images. Some cropping or shortening may occur in some formats, and either of your custom colors may be used.

Create ad

Cancel

Show more

Choose assets to preview

Headlines (2)

Descriptions (2)

Images (8)

Logos (1)

Apply

Previews shown here are examples and don't include all possible formats. You're responsible for the content of your ads. Please make sure that your provided assets don't violate any Google policies or applicable laws, either individually, or in combination.

Trial &  
Error Here

# Google Ads Manager –Campaign Creation

## Campaign Review

Publish campaign



Campaign name	Real Style Fashion's Display Ad
Campaign type	Display
Objective	Awareness and consideration
Final URL	https://sites.google.com/view/helpzaircon/home/

### Campaign settings

Locations	Singapore
Languages	English

### Budget and bidding

Budget	SGD20.00/day
Bidding	Viewable CPM

### Ad group 1

#### Bidding

Viewable CPM bid	SGD150.00
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#### Targeting

Audiences	Single + 6 more
Optimized targeting	On

#### Ads

Ad creation	1 responsive display ad
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Publish campaign

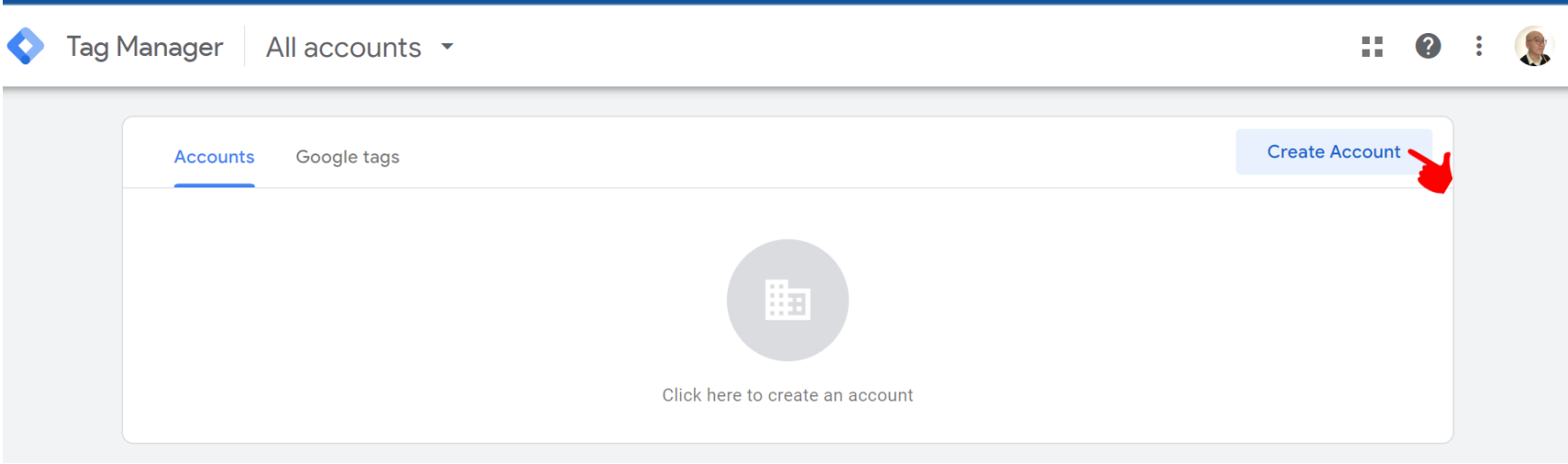


# Google Tag Manager

*Simplified Installation*



# Google Tag Manager – Creating a Tag



# Google Tag Manager – Getting the Code

## Add a New Account

### Account Setup

Account Name

Ascent Airways

Country

Singapore

☐ Share data anonymously with Google and others

### Container Setup

Container name

ascentairways.com

Target platform



**Web**

For use on desktop and mobile web pages



**iOS**

For use in iOS apps



**Android**

For use in Android apps



**AMP**

For use in Accelerated Mobile Pages



**Server**

For server-side instrumentation and measurement

Create

Cancel

## Install Google Tag Manager

Copy the code below and paste it onto every page of your website.

1. Paste this code as high in the **<head>** of the page as possible:

```
<!-- Google Tag Manager -->
<script>(function(w,d,s,l,i){w[l]=w[l]||[];w[l].push({'gtm.start':
  new Date().getTime(),event:'gtm.js'});var f=d.getElementsByTagName(s)[0],
  j=d.createElement(s),dl=l!='dataLayer'?&l='+l:'';j.async=true;j.src=
  'https://www.googletagmanager.com/gtm.js?id='+i+dl;f.parentNode.insertBefore(j,f);
})(window,document,'script','dataLayer','GTM-N2KSGBP5');
<!-- End Google Tag Manager -->
```

2. Paste this code immediately after the opening **<body>** tag:

```
<!-- Google Tag Manager (noscript) -->
<noscript><iframe src="https://www.googletagmanager.com/ns.html?id=GTM-N2KSGBP5"
  height="0" width="0" style="display:none;visibility:hidden"></iframe></noscript>
<!-- End Google Tag Manager (noscript) -->
```

3. Test your website (optional):

e.g. <https://example.com>



Test

For more information about installing the Google Tag Manager snippet, visit our [Quick Start Guide](#).

OK

# Google Tag Manager – Getting the Code

## Install Google Tag Manager

Copy the code below and paste it onto every page of your website.

1. Paste this code as high in the **<head>** of the page as possible:

```
<!-- Google Tag Manager -->
<script>(function(w,d,s,l,i){w[l]=w[l]||[];w[l].push({'gtm.start':
  new Date().getTime(),event:'gtm.js'});var f=d.getElementsByTagName(s)[0],
  j=d.createElement(s),dl=l!='dataLayer'?'&l='+l:'';j.async=true;j.src=
  'https://www.googletagmanager.com/gtm.js?id='+i+dl;f.parentNode.insertBefore(j,f);
})(window,document,'script','dataLayer','GTM-N2KSGBP5');
<!-- End Google Tag Manager -->
```

2. Paste this code immediately after the opening **<body>** tag:

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<!-- Google Tag Manager -->
<script>(function(w,d,s,l,i){w[l]=w[l]||[];w[l].push({'gtm.start':
  new Date().getTime(),event:'gtm.js'});var
  f=d.getElementsByTagName(s)[0],
  j=d.createElement(s),dl=l!='dataLayer'?'&l='+l:'';j.async=true;j.src=
  'https://www.googletagmanager.com/gtm.js?id='+i+dl;f.parentNode.insertBefore(j,f);
})(window,document,'script','dataLayer','GTM-
  N2KSGBP5');
<!-- End Google Tag Manager -->
```

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<noscript><iframe
  src="https://www.googletagmanager.com/ns.html?id=GTM-
  N2KSGBP5"
  height="0" width="0"
  style="display:none;visibility:hidden"></iframe></noscript>
<!-- End Google Tag Manager (noscript) -->
```

# Google Tag Manager – Applying the Code

Head

Body

Paste Here

Paste Here

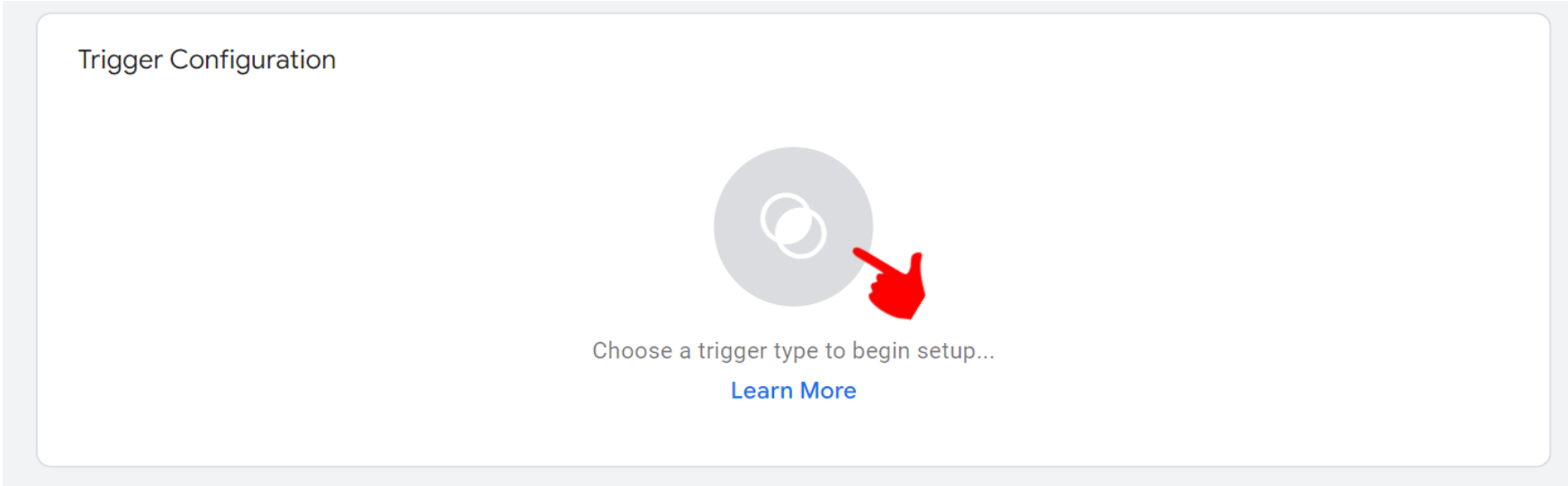
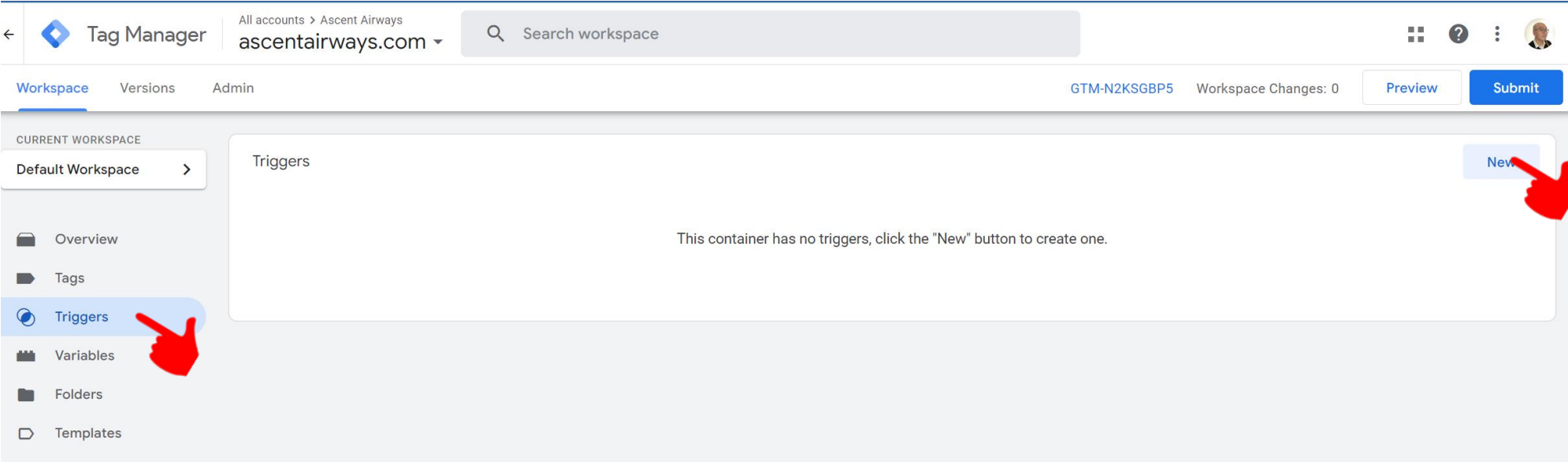
1. Paste this code as high in the `<head>` of the page as possible:

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<!-- Google Tag Manager -->
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  new Date().getTime(),event:'gtm.js'});var f=d.getElementsByTagName(s)[0],
  j=d.createElement(s),dl=l!='dataLayer'?&l='+l:'';j.async=true;j.src=
  'https://www.googletagmanager.com/gtm.js?id='+i+dl;f.parentNode.insertBefore(j,f);
})(window,document,'script','dataLayer','GTM-N2KSGBP5');
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# Google Ads Manager – Setting a Trigger



# Google Ads Manager – Campaign Creation

×

Choose trigger type

🔍

Page View

Consent Initialization

Initialization

Page View

DOM Ready

Window Loaded

Click

All Elements

Just Links

User Engagement

Element Visibility

Form Submission

Scroll Depth

YouTube Video

Other

Custom Event

History Change

JavaScript Error

Timer

Trigger Group



×

Untitled Trigger

📁

Trigger Configuration

Trigger Type

Page View

This trigger fires on

All Page Views

Save



Triggers					🔍	New
<input type="checkbox"/>	Name ↑	Event Type	Filter	Tags	Last Edited	
<input type="checkbox"/>	Page View for Ascent Airway	Page View		0	a few seconds ago	

# Google Ads Manager –Campaign Creation

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